



NOT YOUR RUN-OF-THE-MILL CLEANING COMPANY

With countless franchise cleaning companies popping up all over town, quality has taken a back seat to quick results. You want something better. Your clients demand something better. Look to Markatos Services, New Castle County's premier cleaning and detailing company. For over twenty years, we have earned the trust and respect of an elite customer base by adhering to "white glove" standards.

We take pride in delivering the highest standard of quality services. By listening to your unique needs, we are able to respond with results that will exceed your expectations. We do this by bringing all of the necessary equipment and supplies and utilizing supervised teams who must meet the stringent requirements of our quality control checklist.

We have built our business, both residential and commercial, on referrals from existing satisfied customers. Our customers retain our services because they appreciate our "old-fashioned" cleaning methods using modern equipment. They see the results of a lot of elbow grease and what we call "Beyond Surface Cleaning." No object, corner, or hidden-from-sight nooks and crannies go untouched. Every inch sparkles and shines.

SET UP AN APPOINTMENT TODAY

We welcome the opportunity to meet with you. At that time, we will discuss your specific needs, explain our services, and provide you with a free estimate. References are available upon request. As with our other clients, we look forward to a long-term relationship built on trust, confidence, and satisfaction in our premier services. Please give Harry a call at 302-293-0557, or send us an email at hmarkatos@comcast.net to set up an appointment.



WHY WE COST JUST A LITTLE MORE

You will see the difference on our first visit. We'll be getting to the often overlooked areas that haven't been touched in months like light fixtures, vents, behind furniture, bathroom crevices, and baseboards. Our team will do an initial thorough cleaning, which often takes much longer than the recurring cleanings. This is true even if another company just cleaned your business because we go "Beyond Surface Cleaning." Having become familiar with your space and company needs, your initial team will continue to serve you going forward.

You will be amazed at the difference. After that initial "wow" experience, you will understand why we cost just a little more. We are happy to provide daily, weekly or biweekly services, but we prefer not to go three weeks between regular scheduled cleanings. You may also hire us on a one-time basis. We accept payment by check or credit card: Visa, MasterCard, or American Express.

FEEL SECURE WITH OUR TEAM



Security is always a primary concern for our clients. To ensure we hire the best, owners Harry and Susan Markatos look for employees who are well groomed, courteous, trustworthy, perform well as a team member, and are willing to complete all jobs to the Markatos standard. In fact, they avoid hiring workers from other cleaning companies who may have been trained in sub-standard methods. Then, they conduct a thorough background check and fingerprint each selected candidate before they ever enter your business.

All associates go through an extensive program to train them the "Markatos Way" right from the beginning—skimp cleaning

never has a chance to become a habit. Because our standards are high, we compensate our associates twice the minimum wage, offer a benefits package, and provide uniforms so you can identify them as our employees. The result: A professional, reliable, well-trained, hard-working staff with the skills necessary to provide the quality cleaning our customers and we demand.



PROTECTING YOU AND YOUR BUSINESS...

Although we are extremely careful with your belongings, rest assured that you are protected against loss and/or breakage that could occur while we clean your business or your home. In addition to being licensed and bonded, we are fully insured. A copy of our certificate is available upon request.

Worker's Compensation - \$500,000.00
General Liability - \$2,000,000.00

~Choose Markatos for
Premier Commercial and
Residential Cleaning Services ~



MARKATOS SERVICES

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Commercial



When Being Dust and Bacteria Free Counts

EXPERIENCE THE BENEFITS OF MARKATOS COMMERCIAL VAPOR STEAM CLEANING

Vapor steam cleaning, a chemical-free method that deep cleans and deodorizes in one easy operation, results in a dust and bacteria free environment. Generating 290-degree heat, vapor steam cleaning penetrates materials, cuts grease, eliminates odors, sanitizes, and quickly kills dust mites, molds, mildew, bacteria, fleas, eggs, and other pathogens. It reaches the tiniest cracks and crevices. When vapor steam touches a cold surface it expands explosively loosening dirt, grease, and grime instantly killing bacteria spores and other undesirable microorganisms. Its low-moisture vapor quickly evaporates so everything dries quickly. Vapor Steam Cleaning is chemical and residue free making it safe for people—no toxic or noxious fumes.



VAPOR STEAM CLEANS AND SANITIZES:

- Entryways and sliding door tracks
- Elevator tracks and metal thresholds
- Walls and baseboards
- Linoleum, tile, and marble floors and walls—degreases and restores them too
- Chrome, porcelain, and brass surfaces
- Stainless steel counter tops and cutting surfaces
- Prep areas and work stations
- Sinks, toilet bowls, tubs, and urinals
- Stall doors, corners, and door jambs
- Tile and grout
- Mirrors—without streaking



- Blinds, draperies, and bedding in place
- Telephones and other equipment
- Artificial plants

COUNT ON VAPOR STEAM TO:

- Remove grease buildup from vents, fans, oven hoods, walls, and ceilings
- Clean and defrost refrigeration fins and coils
- Quickly and thoroughly spot clean carpet stains
- Soften and remove any type of wax or other build-up
- Remove gum and dirt from concrete, sidewalks, upholstery, tables, and chairs
- Remove odors and stains from mattresses
- Remove tar and nicotine odors and residues

Window Washing

You've succeeded in your business by your attention to detail. Windows are the first thing your customers see and a detail you won't want to forget. We have the know-how and equipment to ensure they sparkle. Using squeegees, we clean both interior and exterior windows quickly and efficiently. And, we never miss the corners or edges. Whether your storefront, office building, or new home windows need cleaning, think of Markatos to ensure they reflect your company clearly. We specialize in buildings up to xxx stories.



Customized Services For Your Industry

HOSPITALITY—HOTELS AND MOTELS

With different people occupying the same room night after night, sanitation becomes a major cause for concern. Microscopic dust mites and germs permeate fabrics while bathrooms become a breeding ground for bacteria, mold and mildew. The hospitality industry has found vapor steam cleaning to be the most effective solution to these issues.

The 290-degree steam sanitizes all bathroom surfaces—from mirrors, sinks, and tubs, to faucets, floors, and vents. Additionally, vapor steam removes the microscopic dust mites and germs in your upholstery, drapes and mattresses. We can even clean drapes while they are still hanging. Mold, mildew, and their odors are eliminated as well as the odor and stains caused by cigarette smoke. Imagine changing a smoking room into a non-smoking room within an hour.

RESTAURANT, TAVERN, AND STORE RESTROOMS

As former owners of three restaurants, the Markatos understand that customers expect a restaurant to be clean. That means everything from the forks they put into their mouths to the faucets they use to wash their hands.

In fact, patrons judge restaurants on the cleanliness of their bathrooms. According to a recent internet survey, two of the top three customer complaints are restroom-related. These complaints translate into less money

spent per visit, less tips, and a reduction or no repeat business.

Using vapor steam, we are able to get into the hard to reach places to remove built up dirt and grim between tiles and eliminate urine odors. Our steam process also gets rid of mold and mildew growth and the odors they cause.



HOSPITAL AND HEALTHCARE

Our healthcare customers—from dentists and allergists to doctors and hospital facilities—trust our vapor steam cleaning services to help them maintain a clean, germ- and virus-free environment.

Vapor steam cleaning eliminates bacteria and allergens from all surfaces in areas such as:

- Operating and emergency rooms
- Patient rooms
- Waiting rooms, lounges, and water fountains
- Walls, floors, ceilings, and walkways
- Baseboards, carpets, tile, and grout
- Restrooms—all surfaces

APARTMENT MOVE-OUT AND MOVE-IN

If not cleaned properly after each move-out, dirt buildup can result in filthy apartments. We go “Beyond Surface Cleaning,” which means that we clean from floor to ceiling including all vents, appliances and underneath refrigerators. We eliminate most

unpleasant odors and stains—including those left by cigarette smokers—and ensure that everything is left sanitized. Cleaning each apartment to our high standards results in a pristine apartment to show while assuring move-in residents that they aren't living in someone else's residue.

NEW CONSTRUCTION

We offer a two-stage approach to new construction. Initially, we “rough clean” by removing all debris to prepare floors for any floor covering. Subsequently, we offer a final cleaning to ready the new home for your buyers. Detailing every nook and cranny, we scrub windows, bathrooms, floors, ledges, floorboards, molding, and sinks to remove all fine dust and dirt and return everything to new condition. New homeowners will be impressed and delighted with their pristine home.

BUSINESS OFFICES

A well-maintained office improves productivity and impresses clients. To help you look your best, we thoroughly clean all requested areas including computers, desktops, knick-knacks, artificial plants, counters, files, partitions, and light fixtures. Our well-trained teams know how to work around your computer systems and business machines. We also sanitize the kitchen and lavatory facilities, replenish soaps, fold towels, remove all trash, and replace liners.

Markatos Services also provides special situation cleanings such as post-construction, renovation, or after painting, as well as for office move-ins and move-outs. We also offer carpet cleaning using our vapor steam cleaning process.